

Cross-Cultural Training Programs Training Course

Professional Development Training Course Outline

Category	Human Resource Management	Duration	5 Days
Base Fee	\$1,500 USD	Delivery Mode	Online / On-site Hybrid

Course Introduction

In today’s globalized, digitally connected economy, organizations operate across borders, time zones, and cultures more than ever before. Cross-Cultural Training Programs empower professionals with the skills required to navigate cultural intelligence (CQ), global leadership, diversity, equity and inclusion (DEI), intercultural communication, and remote workforce collaboration. Cross-Cultural Training Programs Training Course is designed to minimize cultural misunderstandings, enhance productivity, strengthen international partnerships, and drive sustainable global growth. By integrating global business strategy, multicultural competence, inclusive leadership, and digital collaboration tools, organizations can build high-performing teams across diverse markets.

As businesses expand into emerging markets and manage hybrid and remote global teams, cultural agility becomes a strategic advantage. Cross-cultural training equips employees with practical frameworks such as Hofstede’s Cultural Dimensions, high-context vs. low-context communication models, unconscious bias mitigation, and global negotiation strategies. The program combines experiential learning, real-world case studies, and scenario-based simulations to build cultural adaptability, emotional intelligence (EQ), global mindset development, and cross-border collaboration excellence essential skills in today’s interconnected workplace.

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Programme Curriculum

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Course Duration

5 days

Course Objectives

1. Develop Cultural Intelligence (CQ) and Global Mindset
2. Strengthen Intercultural Communication Skills
3. Enhance Inclusive Leadership and DEI Competency
4. Improve Global Virtual Team Collaboration
5. Build Cross-Border Negotiation & Conflict Resolution Skills
6. Understand Hofstede's Cultural Dimensions & Cultural Frameworks
7. Reduce Unconscious Bias and Cultural Stereotyping
8. Promote Psychological Safety in Multicultural Teams
9. Increase Global Business Etiquette & Protocol Awareness
10. Foster Agile Leadership in International Markets
11. Improve Customer Experience in Global Markets
12. Strengthen Cross-Cultural Decision-Making Skills
13. Drive Sustainable Global Business Growth through Cultural Agility

Target Audience

1. Global Business Leaders & Executives
2. International Project Managers
3. HR & Talent Development Professionals
4. Diversity, Equity & Inclusion (DEI) Managers
5. Expatriates & Global Mobility Professionals
6. Sales & Marketing Teams in International Markets
7. Customer Support & Client Relationship Managers
8. Remote & Hybrid Global Team Members

Course Modules

Module 1: Foundations of Cultural Intelligence (CQ)

- Understanding Cultural Intelligence (CQ) Framework
- Hofstede's Cultural Dimensions Explained
- Cultural Values & Worldviews
- Self-Assessment of Cultural Bias
- Case Study: Multinational merger between U.S. and Japanese firms

Module 2: Intercultural Communication Mastery

- High-Context vs. Low-Context Communication
- Verbal & Non-Verbal Cultural Signals
- Managing Language Barriers in Global Teams
- Active Listening Across Cultures
- Case Study: Communication breakdown in global IT outsourcing project

Module 3: Inclusive Leadership & DEI Strategies

- Building Inclusive Workplace Cultures
- Psychological Safety in Diverse Teams
- Addressing Unconscious Bias
- Equity vs. Equality in Global Policies
- Case Study: Global tech company implementing DEI transformation

Module 4: Cross-Border Negotiation & Conflict Resolution

- Cultural Approaches to Negotiation
- Managing Power Distance in Decision-Making
- Conflict Styles Across Cultures
- Trust-Building in International Partnerships
- Case Study: European–Middle Eastern joint venture negotiation

Module 5: Global Virtual Team Collaboration

- Leading Remote Multicultural Teams
- Digital Collaboration Tools & Etiquette
- Time Zone & Productivity Management
- Virtual Meeting Best Practices
- Case Study: Managing distributed teams across 5 countries

Module 6: Global Business Etiquette & Protocol

- International Business Etiquette Standards
- Meeting & Greeting Protocols
- Gift-Giving & Dining Etiquette
- Cultural Expectations in Formal Settings
- Case Study: Market entry strategy in Southeast Asia

Module 7: Emotional Intelligence & Cultural Adaptability

- Developing Global Emotional Intelligence (EQ)
- Managing Cultural Shock
- Adaptive Leadership in Global Markets
- Cultural Empathy & Perspective-Taking
- Case Study: Expatriate leadership adaptation in Latin America

Module 8: Global Strategy & Market Expansion

- Cultural Impact on Consumer Behavior
- Localization vs. Standardization Strategy
- Risk Management in International Markets
- Building Cross-Cultural Strategic Alliances
- Case Study: Global brand localization success in India

Training Methodology

This course employs a participatory and hands-on approach to ensure practical learning, including:

- Interactive lectures and presentations.
- Group discussions and brainstorming sessions.
- Hands-on exercises using real-world datasets.
- Role-playing and scenario-based simulations.
- Analysis of case studies to bridge theory and practice.
- Peer-to-peer learning and networking.
- Expert-led Q&A sessions.
- Continuous feedback and personalized guidance.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.com or call +254769199797

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

- a. The participant must be conversant with English.
- b. Upon completion of training the participant will be issued with an Authorized Training Certificate
- c. Course duration is flexible and the contents can be modified to fit any number of days.
- d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.
- e. One-year post-training support Consultation and Coaching provided after the course.
- f. Payment should be done at least a week before commencement of the training, to FINESKILL TRAINING CENTER account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
07 Sep 2026	11 Sep 2026	Physical	\$1,500
14 Sep 2026	18 Sep 2026	Physical	\$1,500
21 Sep 2026	25 Sep 2026	Physical	\$1,500
28 Sep 2026	02 Oct 2026	Physical	\$1,500
05 Oct 2026	09 Oct 2026	Physical	\$1,500
12 Oct 2026	16 Oct 2026	Physical	\$1,500
19 Oct 2026	23 Oct 2026	Physical	\$1,500
26 Oct 2026	30 Oct 2026	Physical	\$1,500

Ready to enroll or request a customized program? Book online or contact us:

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