

Education Financing & Microcredit Partnerships Training Course

Professional Development Training Course Outline

Category	Microfinance & Financial Inclusion	Duration	5 Days
Base Fee	\$1,500 USD	Delivery Mode	Online / On-site Hybrid

Course Introduction

Education financing plays a transformative role in expanding access to learning opportunities for underserved populations. As the cost of education continues to rise globally, many low-income families struggle to access quality schooling without financial support. Microfinance institutions (MFIs) are increasingly filling this gap by offering innovative credit and savings products that make education more affordable. Through structured microcredit partnerships, learners and institutions benefit from flexible, inclusive financing solutions. This creates a pathway for improved learning outcomes and long-term socioeconomic development.

Education Financing & Microcredit Partnerships Training Course explores how MFIs and development actors can build scalable, sustainable education financing models. It provides practical tools for designing student loans, school improvement loans, and education-linked savings products. Participants will learn to develop strategic partnerships with NGOs, EdTech companies, and government agencies that strengthen education ecosystems. The course emphasizes digital innovations, risk management, and impact measurement to ensure program effectiveness. By the end of the program, participants will be fully equipped to implement and expand education finance solutions in diverse contexts.

Programme Curriculum

Education Financing & Microcredit Partnerships Training Course

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Course objectives

1. Understand global trends in education financing and microcredit innovation.
2. Analyze inclusive finance models that promote access to education.
3. Design student loan products suited for low-income households.
4. Develop school improvement financing to strengthen educational institutions.
5. Build strategic partnerships with NGOs, donors, and EdTech organizations.
6. Apply impact measurement tools for education finance initiatives.
7. Strengthen digital solutions for delivering education-focused financial services.
8. Identify regulatory considerations influencing education finance programs.
9. Mitigate risk for school financing and student loan portfolios.
10. Use data analytics to improve program design and monitoring.
11. Support financial literacy interventions for parents and students.
12. Enhance institutional capacity for managing education finance operations.
13. Develop scalable and sustainable frameworks for education finance portfolios.

Organizational benefits

- Strengthened institutional capacity to deliver education finance products
- Improved outreach to underserved student and school populations
- Enhanced ability to form impactful partnerships with education-sector stakeholders
- Increased portfolio diversification through education-focused lending
- Greater brand visibility as a supporter of inclusive education
- Improved loan portfolio quality through targeted risk mitigation tools
- Strengthened data-driven decision-making for new product development
- Increased operational efficiency through digital solutions
- Stronger monitoring and evaluation frameworks for donor reporting
- Accelerated organizational growth through sustainable education finance models

Target audience

1. Microfinance practitioners
2. Education program managers
3. NGO and foundation personnel

4. Donor and development partners
5. EdTech platform managers
6. Government education officers
7. Financial inclusion consultants
8. School leaders and administrators

Course Duration: 5 days

Course Modules

Module 1: Understanding education financing ecosystems

- Global trends in education financing
- Barriers faced by low-income families
- The role of MFIs in expanding education access
- Identifying education finance market gaps
- Assessing demand for school and student financing
- Case Study: Kenya's HELB–MFI education loan partnership

Module 2: Microcredit models for student financing

- Structural features of student loans
- Designing flexible repayment schedules
- Income-based and deferred repayment models
- Risk assessment for student lending
- Digital disbursement and mobile repayment channels
- Case Study: India's student microloan expansion model

Module 3: School improvement loans and institutional financing

- Financing school infrastructure and classrooms
- Working capital loans for private and community schools
- Assessing school cash flow and repayment capacity
- Compliance and due diligence in school lending
- Structuring institutional lending products
- Case Study: Financing low-cost private schools in Africa

Module 4: Designing education savings and insurance solutions

- Education savings schemes for parents and students
- Micro-insurance for education continuity
- Bundled financial services for education customers
- Motivating savings culture in low-income families

- Risk-sharing models for education products
- Case Study: Philippines education micro-savings program

Module 5: Partnership models for education financing

- NGO and foundation partnerships
- Government-supported education credit initiatives
- Collaborating with EdTech and digital learning platforms
- Crowdfunding and blended financing models
- Structuring long-term partnership agreements
- Case Study: Bangladesh EdTech–MFI collaborative program

Module 6: Digital solutions for education finance

- Digital onboarding and verification
- Mobile learning finance innovations
- Data analytics for loan performance
- E-payment solutions for school fees
- Digital dashboards for transparency
- Case Study: Mobile-powered school fee financing in Tanzania

Module 7: Monitoring, evaluation and impact measurement

- Key education finance indicators
- Measuring learning outcomes and access
- Portfolio performance analysis
- Outcome tracking frameworks
- Donor reporting requirements
- Case Study: Education loan impact evaluation in Rwanda

Module 8: Scaling and sustainability strategies for education financing

- Institutional capacity building
- Sustainability and long-term funding models
- Designing scalable education finance programs
- Strengthening governance to support growth
- Revenue diversification strategies
- Case Study: Latin American education financing scale-up initiative

Training methodology

- Expert-led presentations
- Group discussions and collaborative learning
- Practical product design workshops
- Case study analysis
- Real-world problem-solving exercises
- Final design project for education financing models

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.com or call +254769199797

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

- The participant must be conversant with English.
- Upon completion of training the participant will be issued with an Authorized Training Certificate
- Course duration is flexible and the contents can be modified to fit any number of days.
- The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.
- One-year post-training support Consultation and Coaching provided after the course.
- Payment should be done at least a week before commencement of the training, to FINESKILL TRAINING CENTER account, as indicated in the invoice so as to enable us prepare better for you

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
07 Sep 2026	11 Sep 2026	Physical	\$1,500
14 Sep 2026	18 Sep 2026	Physical	\$1,500
21 Sep 2026	25 Sep 2026	Physical	\$1,500

Start Date	End Date	Location	Price
28 Sep 2026	02 Oct 2026	Physical	\$1,500
05 Oct 2026	09 Oct 2026	Physical	\$1,500
12 Oct 2026	16 Oct 2026	Physical	\$1,500
19 Oct 2026	23 Oct 2026	Physical	\$1,500
26 Oct 2026	30 Oct 2026	Physical	\$1,500

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