

Public-Private Partnerships (PPPs) in Financial Structuring Training Course

Professional Development Training Course Outline

Category	Public Financial Management & Budgeting	Duration	5 Days
Base Fee	\$1,500 USD	Delivery Mode	Online / On-site Hybrid

Course Introduction

Public-Private Partnerships (PPPs) are a powerful mechanism for infrastructure financing, sustainable development, and economic transformation. Public-Private Partnerships in Financial Structuring Training Course equips professionals with the knowledge and practical skills needed to design, structure, negotiate, and manage financially viable PPP projects. By leveraging innovative financing models, project risk mitigation, investment appraisal, and value-for-money analysis, participants will learn how to create bankable projects that attract both public and private sector investment.

With a strong focus on project finance, financial modeling, credit enhancement, and blended finance mechanisms, this training empowers participants to navigate the complexities of PPPs across sectors such as transport, energy, water, healthcare, and social infrastructure. Through interactive lectures, case studies, and practical exercises, participants will gain actionable insights into structuring PPPs that drive economic growth, ensure fiscal sustainability, and deliver long-term value to stakeholders.

Programme Curriculum

Public-Private Partnerships (PPPs) in Financial Structuring Training Course

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Course Objectives

1. Understand the fundamentals of PPP financing and structuring.
2. Apply financial modeling techniques for PPP project evaluation.
3. Analyze risk allocation strategies between public and private partners.
4. Develop bankability assessments for infrastructure projects.
5. Explore innovative PPP financing mechanisms including blended finance.
6. Conduct value-for-money (VfM) analysis in PPP projects.
7. Evaluate credit enhancement instruments for risk mitigation.
8. Assess private sector investment appetite in PPP frameworks.
9. Design revenue models and tariff structures for PPP projects.
10. Strengthen public sector capacity in PPP contract negotiation.
11. Integrate ESG principles and sustainability goals into PPP financing.
12. Leverage multilateral development banks (MDBs) support in PPPs.
13. Build capacity for PPP project lifecycle financial management.

Target Audiences

1. Government policymakers and regulators
2. PPP unit officials and infrastructure authorities
3. Development finance institutions (DFIs) professionals
4. Bankers and investment analysts
5. Infrastructure project developers
6. Legal and financial advisors
7. Risk managers and auditors
8. Consultants in infrastructure finance and PPP structuring

Course Duration: 5 days

Course Modules

Module 1: Fundamentals of PPP Financial Structuring

- Key concepts of PPPs and project finance
- Financial structuring models for PPP projects
- Importance of bankability in PPP agreements
- PPP legal and regulatory frameworks overview
- International trends in PPP financing
- *Case Study: Successful PPP road project in Kenya*

Module 2: Risk Allocation and Mitigation in PPPs

- Types of risks in PPP projects (demand, political, financial)
- Best practices in risk allocation between stakeholders
- Risk-sharing strategies in infrastructure finance
- Tools for financial risk mitigation
- Role of guarantees and insurance in PPPs
- *Case Study: PPP airport expansion project risk allocation*

Module 3: Financial Modeling for PPP Projects

- Basics of PPP financial modeling
- Sensitivity analysis and scenario testing
- Forecasting revenue streams in PPPs
- Debt-equity structuring for PPP financing
- Tools/software for PPP financial analysis
- *Case Study: Financial model for a PPP power project*

Module 4: Bankability and Credit Enhancement

- Determinants of bankability in PPP projects
- Role of credit rating agencies in PPP evaluation
- Use of guarantees and viability gap funding (VGF)
- Innovative credit enhancement mechanisms
- Attracting institutional investors into PPPs
- *Case Study: PPP water treatment project with VGF*

Module 5: Value-for-Money (VfM) Analysis in PPPs

- Concept and methodology of VfM analysis
- Comparative analysis: PPP vs. traditional procurement
- Importance of VfM in project approvals
- Techniques for VfM assessment
- Role of auditors in VfM validation
- *Case Study: VfM analysis for a PPP hospital project*

Module 6: Innovative and Blended Finance Mechanisms

- Overview of blended finance in PPPs
- Leveraging development finance institutions (DFIs)
- Green bonds and climate finance in PPPs
- Public guarantees to mobilize private capital
- Structuring multi-source financing for PPPs
- *Case Study: Renewable energy PPP using blended finance*

Module 7: PPP Revenue Models and Contract Structuring

- Common revenue models (toll, shadow toll, availability payments)
- Tariff setting and affordability considerations
- Revenue sharing between stakeholders
- Role of financial covenants in contracts
- Long-term fiscal implications of PPP contracts
- *Case Study: Toll road PPP revenue model in Asia*

Module 8: Sustainability, ESG, and PPP Lifecycle Management

- Integrating ESG principles into PPP financing
- Monitoring financial performance across PPP lifecycle
- Role of fiscal responsibility in PPP projects
- Exit strategies and refinancing options
- Ensuring long-term sustainability of PPPs
- *Case Study: Social infrastructure PPP with ESG focus*

Training Methodology

- Interactive lectures with expert facilitators.

- Case study analysis for real-world applications.
- Hands-on financial modeling exercises using relevant tools.
- Group discussions and simulations to enhance learning.
- Role-play sessions on PPP contract negotiations.
- Peer-to-peer knowledge exchange for practical insights.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.com or call +254769199797

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

- The participant must be conversant with English.
- Upon completion of training the participant will be issued with an Authorized Training Certificate
- Course duration is flexible and the contents can be modified to fit any number of days.
- The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.
- One-year post-training support Consultation and Coaching provided after the course.
- Payment should be done at least a week before commence of the training, to FINESKILL TRAINING CENTER account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
07 Sep 2026	11 Sep 2026	Physical	\$1,500
14 Sep 2026	18 Sep 2026	Physical	\$1,500
21 Sep 2026	25 Sep 2026	Physical	\$1,500
28 Sep 2026	02 Oct 2026	Physical	\$1,500
05 Oct 2026	09 Oct 2026	Physical	\$1,500
12 Oct 2026	16 Oct 2026	Physical	\$1,500

Start Date	End Date	Location	Price
19 Oct 2026	23 Oct 2026	Physical	\$1,500
26 Oct 2026	30 Oct 2026	Physical	\$1,500

Ready to enroll or request a customized program? Book online or contact us:

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