Taxation in Real Estate & Construction Training Course

Professional Development Training Course Outline

Category	Taxation and Revenue	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

Taxation in Real Estate & Construction Training Course provides an in-depth understanding of taxation principles, compliance requirements, and strategic tax planning specifically for the real estate and construction industries. This course equips professionals with practical knowledge of property taxes, capital gains, VAT on construction services, and cross-border real estate transactions. Participants will gain insights into tax reporting, audit preparation, and risk mitigation strategies that ensure regulatory compliance while optimizing tax obligations. With a focus on current tax legislation, digital tax administration, and emerging trends, this program delivers actionable skills for effective financial management within real estate and construction sectors.

This course also emphasizes case-based learning, allowing participants to apply taxation concepts to real-world scenarios such as property development projects, commercial construction contracts, and investment portfolios. Through interactive discussions, real-life examples, and scenario analyses, learners will master the nuances of tax planning, identify potential tax liabilities, and implement strategies to enhance organizational efficiency. By the end of the program, participants will be well-prepared to navigate complex taxation landscapes and make informed decisions that drive both compliance and profitability.

Programme Curriculum

Taxation in Real Estate & Construction Training Course

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Course Objectives

By the end of this training, participants will be able to:

1. Understand the key taxation frameworks impacting real estate and construction industries.
2. Apply VAT and GST regulations to construction projects and property transactions.
3. Navigate property transfer taxes and capital gains taxation.
4. Identify tax incentives and reliefs available for real estate development.
5. Manage tax compliance for cross-border property investments.
6. Analyze the impact of digital tax administration on real estate operations.
7. Implement tax-efficient strategies for construction contract management.
8. Prepare accurate tax returns and supporting documentation.
9. Assess risks and handle tax audits effectively.
10. Integrate tax planning with corporate financial strategies.
11. Evaluate tax implications of leasing, rental, and property management.
12. Address challenges in indirect taxation for construction materials and services.
13. Enhance organizational profitability through proactive tax management.

Organizational Benefits

- Improved compliance with national and international tax laws
- Reduced risk of penalties and interest from tax authorities
- Optimized tax planning and financial decision-making
- Enhanced understanding of tax incentives and exemptions
- Streamlined reporting and documentation processes
- Strengthened audit readiness and internal controls
- Greater efficiency in handling cross-border real estate transactions
- Improved resource allocation for construction projects
- Up-to-date knowledge on digital tax administration trends
- Empowered teams capable of strategic tax decision-making

Target Audiences

1. Real estate developers and investors
2. Construction project managers
3. Tax consultants and accountants
4. Financial controllers in construction companies
5. Legal advisors specializing in real estate
6. Property management professionals
7. Government tax officials

8. Business analysts in the construction and property sector

Course Duration: 5 days

Course Modules

Module 1: Introduction to Real Estate & Construction Taxation

- Overview of taxation principles in real estate and construction
- Understanding different tax regimes applicable to property transactions
- Identifying key tax obligations for developers and contractors
- Case study: Tax compliance for a mid-sized property development project
- Strategies for managing tax risks effectively
- Emerging trends in real estate taxation

Module 2: Value Added Tax (VAT) and Goods & Services Tax (GST)

- VAT/GST on construction materials and services
- Registration requirements and threshold limits
- Filing and reporting obligations for construction businesses
- Case study: VAT treatment for a large-scale residential project
- Input tax credits and compliance strategies
- Digital tax administration for VAT/GST

Module 3: Property Taxes and Capital Gains

- Property transfer taxes and stamp duties
- Capital gains taxation on real estate transactions
- Methods for calculating taxable gains
- Case study: Capital gains tax on sale of commercial property
- Tax exemptions and reliefs
- Record-keeping and reporting best practices

Module 4: Cross-Border Real Estate Transactions

- Tax implications of international property investments
- Withholding tax and double taxation treaties
- Compliance challenges for foreign investors
- Case study: Tax planning for cross-border property acquisition
- Risk mitigation strategies
- Digital tools for cross-border tax compliance

Module 5: Tax Planning for Construction Contracts

- Understanding tax in contract negotiations
- Allocating costs for tax optimization
- Handling subcontractor tax obligations
- Case study: Tax-efficient structuring of a public infrastructure project
- Planning for indirect taxes
- Documentation for audit purposes

Module 6: Tax Audits and Risk Management

- Preparing for real estate and construction tax audits
- Identifying areas of high risk
- Implementing internal control systems
- Case study: Audit response for a construction company
- Corrective actions and compliance strategies
- Maintaining up-to-date audit documentation

Module 7: Digital Tax Administration & Emerging Trends

- E-filing and e-invoicing in the construction sector
- Role of technology in tax compliance
- Understanding digital reporting platforms
- Case study: Implementing digital VAT systems in a property firm
- Compliance monitoring tools
- Future trends in real estate taxation

Module 8: Strategic Tax Management for Organizations

- Integrating taxation into corporate financial strategy
- Maximizing tax incentives and reliefs
- Managing cash flow through tax planning
- Case study: Organizational tax optimization for a real estate group
- Reporting and decision-making frameworks
- Enhancing profitability through proactive tax management

Training Methodology

- Interactive lectures with real-life examples
- Case study analyses for practical learning
- Group discussions and scenario-based exercises
- Step-by-step guidance on compliance and reporting
- Hands-on exercises for digital tax tools
- Role-playing for negotiation and audit situations
- Question and answer sessions for clarification
- Assessments to measure knowledge retention
- Customized solutions for industry-specific taxation issues
- Peer-to-peer learning and experience sharing

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.com or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to FINESKILL TRAINING CENTER account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
07 Sep 2026	11 Sep 2026	Physical	$1,500
14 Sep 2026	18 Sep 2026	Physical	$1,500
21 Sep 2026	25 Sep 2026	Physical	$1,500
28 Sep 2026	02 Oct 2026	Physical	$1,500
05 Oct 2026	09 Oct 2026	Physical	$1,500
12 Oct 2026	16 Oct 2026	Physical	$1,500
19 Oct 2026	23 Oct 2026	Physical	$1,500
26 Oct 2026	30 Oct 2026	Physical	$1,500

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

Email: info@fineskilltrainingcenter.com | Website: www.fineskilltrainingcenter.com