Training Course on Regulatory Compliance for Agri-Food Exports and Imports

Professional Development Training Course Outline

Category	Agriculture	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

In today’s globally interconnected food system, regulatory compliance for agri-food exports and imports is no longer optional—it is a strategic necessity. Stakeholders in the agri-food supply chain must understand international trade laws, food safety standards, quality certification, and customs documentation to ensure smooth market access and reduce risk. Training Course on Regulatory Compliance for Agri-Food Exports and Imports equips participants with the essential tools to navigate the complex regulatory landscape, strengthen compliance, and boost competitiveness in regional and global markets.

Through a dynamic mix of practical case studies and expert-led instruction, participants will gain a solid grasp of international trade regulations, SPS (Sanitary and Phytosanitary) measures, traceability systems, labeling requirements, and border inspection protocols. Whether you are an exporter, importer, regulatory officer, or agri-business manager, this course will empower you to meet both domestic and international compliance requirements effectively and sustainably.

Programme Curriculum

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Course Objectives

1. Understand international regulatory frameworks governing agri-food trade.
2. Interpret WTO-SPS and TBT agreements and their application in agri-food.
3. Apply Codex Alimentarius standards in food safety and labeling.
4. Develop customs compliance strategies for agri-food products.
5. Identify risk management practices in food import/export activities.
6. Implement product traceability systems in line with global best practices.
7. Ensure compliance with labelling and certification requirements.
8. Navigate non-tariff barriers (NTBs) in international markets.
9. Prepare and manage export/import documentation efficiently.
10. Understand the role of national food control systems.
11. Evaluate the impact of trade compliance on agri-food value chains.
12. Leverage digital solutions for trade compliance and traceability.
13. Analyze case studies of agri-food trade compliance successes and failures.

Target Audience

1. Agri-business exporters and importers
2. Food processing company compliance officers
3. Customs and border control officers
4. Government regulatory officials
5. Trade and investment advisors
6. Agricultural extension workers
7. Logistics and supply chain managers
8. International development partners

Course Duration: 5 days

Course Modules

Module 1: Global Trade Regulations for Agri-Food Products

- Overview of WTO rules on food trade
- SPS and TBT agreements in practice
- Role of Codex Alimentarius
- Regional trade agreements and compliance
- Impact of trade liberalization on agri-food trade
- **Case Study**: Kenya’s compliance with EU horticultural standards

Module 2: Food Safety Standards and Risk Management

- Hazard Analysis and Critical Control Points (HACCP)
- Preventive controls for human food
- Microbial and chemical risk assessments
- Safe handling and processing regulations
- ISO 22000 and GFSI standards
- **Case Study**: U.S. FDA food safety inspection outcomes

Module 3: Export Documentation and Customs Compliance

- Required export certificates and permits
- Harmonized System (HS) codes and classifications
- Tariff and non-tariff measures
- Declarations and electronic tracking
- Best practices in trade facilitation
- **Case Study**: Ghana's digital customs clearance transformation

Module 4: Import Controls and Border Inspections

- Import permit procedures
- Inspection protocols and sample testing
- Border rejection and detention scenarios
- Role of quarantine and inspection authorities
- Technology in border risk profiling
- **Case Study**: Rejection of imported spices in EU due to pesticide residues

Module 5: Labeling and Packaging Compliance

- International labeling requirements
- Language, nutrition, allergen declarations
- Green and eco-certifications
- Packaging material regulations
- Avoiding misleading claims
- **Case Study**: Mislabeling issues in African seafood exports

Module 6: Traceability and Recall Systems

- Designing end-to-end traceability frameworks
- Recordkeeping and digital tracking tools
- Role of blockchain in food traceability
- Managing recalls and withdrawals
- Legal liability in traceability failures
- **Case Study**: Tomato recall in Uganda due to pesticide violations

Module 7: Certification and Accreditation Processes

- Types of certification: Organic, Halal, GlobalG.A.P.
- Steps in acquiring product certification
- Third-party vs. government certifications
- Maintaining accreditation and audits
- Impact on market access and premiums
- **Case Study**: Export growth through GlobalG.A.P. in Rwanda

Module 8: Strategies for Effective Regulatory Compliance

- Building internal compliance teams
- Staff training and awareness
- Monitoring and adapting to regulation changes
- Government-private sector collaboration
- Leveraging compliance for branding and trust
- **Case Study**: Public-private partnership in Tanzania's fish export sector

Training Methodology

- Interactive presentations by trade experts
- Hands-on group exercises and simulations

- Real-world case study discussions
- Role-playing and regulatory negotiation exercises
- Templates and toolkits for compliance planning
- Pre- and post-assessment quizzes

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
09 Nov 2026	13 Nov 2026	Online	$1,000
09 Nov 2026	13 Nov 2026	Physical	$1,500
09 Nov 2026	13 Nov 2026	Physical	$3,000
09 Nov 2026	13 Nov 2026	Physical	$3,000
09 Nov 2026	13 Nov 2026	Physical	$6,000
09 Nov 2026	13 Nov 2026	Physical	$4,500
09 Nov 2026	13 Nov 2026	Physical	$6,000

Start Date	End Date	Location	Price
09 Nov 2026	13 Nov 2026	Physical	$6,000

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

Email: info@fineskilltrainingcenter.com | Website: www.fineskilltrainingcenter.com