

# Training Course on Strategic Communication for Policy Advocacy

## Professional Development Training Course Outline

|          |                                       |               |                         |
|----------|---------------------------------------|---------------|-------------------------|
| Category | Educational Leadership and Management | Duration      | 5 Days                  |
| Base Fee | \$1,500 USD                           | Delivery Mode | Online / On-site Hybrid |

### Course Introduction

In today’s fast-evolving policy landscape, Strategic Communication for Policy Advocacy has emerged as a vital tool for influencing public policy, driving reforms, and shaping public opinion. As advocacy efforts face increasing complexity in digital and traditional platforms, professionals must master effective messaging, stakeholder engagement, media relations, and data-driven storytelling. Training Course on Strategic Communication for Policy Advocacy equips participants with transformative skills to design persuasive communication strategies, build alliances, and harness social media for high-impact advocacy.

The training blends practical insights with proven methodologies to empower policy influencers, NGO leaders, public sector officials, and communication strategists. Participants will learn to navigate political dynamics, frame policy issues compellingly, and apply evidence-based narratives to advance legislative goals. With real-world case studies, the course bridges theory and practice to elevate advocacy campaigns and secure policy wins.

### Programme Curriculum

#### Training Course on Strategic Communication for Policy Advocacy

##### Introduction

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### **Course Objectives**

1. Understand the principles of strategic communication in policy advocacy.
2. Develop impactful advocacy campaigns for policy change.
3. Craft data-driven storytelling to influence policymakers.
4. Enhance skills in stakeholder mapping and engagement.
5. Leverage media relations and press management for advocacy.
6. Apply social media strategies for policy influence.
7. Use evidence-based messaging to shape public opinion.
8. Navigate political landscapes and power dynamics effectively.
9. Integrate branding and narrative framing in advocacy efforts.
10. Monitor and evaluate advocacy impact metrics.
11. Design multichannel communication strategies for campaigns.
12. Build strategic alliances through coalition building techniques.
13. Apply crisis communication tactics in policy advocacy.

### **Target Audiences**

1. Policy Makers & Government Officials
2. NGO and Civil Society Leaders
3. Advocacy and Campaign Managers
4. Public Relations Professionals
5. Communication Strategists
6. Media and Journalism Professionals
7. Corporate Social Responsibility (CSR) Managers
8. Academic Researchers & Policy Analysts

**Course Duration:** 5 days

### **Course Modules**

#### **Module 1: Foundations of Strategic Communication for Policy Advocacy**

- Understanding core concepts of strategic communication.
- Principles of persuasive policy messaging.
- Role of communication in shaping policy agendas.
- Identifying policy advocacy opportunities.
- Tools for message amplification.
- **Case Study:** The “Truth Initiative” against tobacco policies.

#### **Module 2: Stakeholder Mapping and Engagement**

- Defining stakeholders and power mapping.
- Techniques for stakeholder analysis.
- Crafting engagement plans.
- Managing conflicting stakeholder interests.
- Building lasting relationships with influencers.
- **Case Study:** Global Polio Eradication Initiative stakeholder strategies.

#### **Module 3: Effective Media Relations and Public Engagement**

- Crafting press releases and op-eds for policy advocacy.
- Media pitching strategies.
- Managing interviews and press briefings.
- Building relationships with journalists.
- Media monitoring for advocacy campaigns.
- **Case Study:** Media strategies in the Paris Climate Agreement advocacy.

#### **Module 4: Social Media and Digital Strategies for Policy Advocacy**

- Developing digital advocacy campaigns.
- Choosing the right platforms for policy messaging.
- Harnessing influencers for policy change.
- Metrics for measuring social media impact.
- Crisis management in the digital space.
- **Case Study:** #MeToo movement's digital advocacy impact.

#### **Module 5: Data Storytelling and Evidence-Based Communication**

- Collecting data for advocacy messaging.
- Visualizing data for policy impact.
- Framing narratives with evidence.
- Communicating complex data simply.
- Using infographics and data dashboards.
- **Case Study:** Gates Foundation's use of data in health advocacy.

#### **Module 6: Policy Environment Analysis and Political Dynamics**

- Understanding policy-making processes.
- Identifying entry points for advocacy.
- Navigating political ideologies.
- Influence of lobbying in policy.
- Power dynamics and negotiation tactics.
- **Case Study:** Education reforms in Finland's policy landscape.

#### **Module 7: Monitoring, Evaluation, and Learning in Advocacy**

- Setting advocacy success indicators.
- Tools for monitoring advocacy campaigns.
- Techniques for policy impact assessment.
- Learning loops in communication strategies.
- Reporting advocacy results to stakeholders.
- **Case Study:** HIV/AIDS advocacy campaign evaluations in Africa.

#### **Module 8: Crisis Communication and Reputation Management**

- Fundamentals of crisis communication in advocacy.
- Developing a crisis response plan.
- Communicating under public scrutiny.
- Reputation management tools.
- Lessons from failed advocacy efforts.
- **Case Study:** The Oxfam scandal and advocacy response.

#### **Training Methodology**

- Interactive lectures and expert-led discussions.
- Group exercises and simulation activities.

- Real-world case study analysis.
- Hands-on workshops for skill development.
- Peer learning and experience sharing.
- Post-training support and resource toolkits.

### Register as a group from 3 participants for a Discount

Send us an email: [info@fineskilltrainingcenter.com](mailto:info@fineskilltrainingcenter.com) or call +254769199797

### Certification

*Upon successful completion of this training, participants will be issued with a globally- recognized certificate*

### Tailor-Made Course

*We also offer tailor-made courses based on your needs.*

### Key Notes

- The participant must be conversant with English.
- Upon completion of training the participant will be issued with an Authorized Training Certificate
- Course duration is flexible and the contents can be modified to fit any number of days.
- The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.
- One-year post-training support Consultation and Coaching provided after the course.
- Payment should be done at least a week before commence of the training, to FINESKILL TRAINING CENTER account, as indicated in the invoice so as to enable us prepare better for you.

## Upcoming Scheduled Sessions

| Start Date  | End Date    | Location | Price   |
|-------------|-------------|----------|---------|
| 07 Sep 2026 | 11 Sep 2026 | Physical | \$1,500 |
| 14 Sep 2026 | 18 Sep 2026 | Physical | \$1,500 |
| 21 Sep 2026 | 25 Sep 2026 | Physical | \$1,500 |
| 28 Sep 2026 | 02 Oct 2026 | Physical | \$1,500 |
| 05 Oct 2026 | 09 Oct 2026 | Physical | \$1,500 |
| 12 Oct 2026 | 16 Oct 2026 | Physical | \$1,500 |
| 19 Oct 2026 | 23 Oct 2026 | Physical | \$1,500 |

| Start Date  | End Date    | Location | Price   |
|-------------|-------------|----------|---------|
| 26 Oct 2026 | 30 Oct 2026 | Physical | \$1,500 |

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

Email: [info@fineskilltrainingcenter.com](mailto:info@fineskilltrainingcenter.com) | Website: [www.fineskilltrainingcenter.com](http://www.fineskilltrainingcenter.com)